



## People, Performance, and Pay: Dynamic Compensation for Changing Organizations

By Thomas P. Flannery, David A. Hofrichter, Paul E. Platten

SIMON SCHUSTER, United States, 2002. Paperback. Book Condition: New. 224 x 150 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.A group of executives from The Hay Group, an eminent management consulting firm, offers an reevaluation of corporate pay policies, outlining innovative salary principles based on the four most common corporate cultures of today.



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